



June 30, 2013 Fiscal Year Annual Report



Our Mission: PET International seeks to reflect the love of God by bringing mobility and dignity to those in developing countries who are unable to walk. Your generosity supported three main objectives: promotion of rugged PET mobility devices, coordination of PET production sites, and distribution of PETs with international agencies and sponsors. Here 9 year old Xavier in Honduras now goes to school and also earns money selling oranges from the back of his PET. The PET changes lives *immediately*. Find more distribution stories and shipment reports at www.petinternational.org.

This fiscal year incurred a change in leadership. Our founding Volunteer Executive Director retired after eight years, but is still involved on special projects. We formed a search committee and our board hired Ed McDonald (info page 2). You funded evaluations of past PET recipients in Zimbabwe and Guatemala that is leading to improvements in the PET.

Promotion: Our Director of Operations and volunteers continue to promote the need for PET mobility devices around the world. This was done in part by manning booths at events including Lions Clubs International Convention in Germany, Global Missions Health Conference, and Technical Exchange for Christian Healthcare to spread the word of PET's availability.

Coordination with Affiliates: We continue to assist current shops and trained persons to advance their shops. Three groups went to our training site in FL to prepare to become a production site in AL, NC, and PA. Our annual conference was hosted by our Affiliate, PET TN-Memphis, where we had a record attendance of Affiliate reps and PET friends.

Distribution: Our Director of Operation's main task is seeking out new partners and coordinating the distribution of our PETs. This includes working with trucking firms, a growing number of partner NGOs, and international shipping companies. Overall 5,682 PETs were manufactured between 23 shops at an approximate donation cost of \$1,420,500. This was made possible by over 66,000 hours & parts donated by volunteers or businesses. Because of our long term partnership with some NGOs, they have now received multiple shipments to one or more countries or staging warehouses. New partners include World Vision and AmeriCares.

Revenue

PET International, Inc. is a tax-exempt 501c3 nonprofit supported by those who believe in its mission of mobility. Financial support comes from individuals, secular and religious organizations and businesses. Many businesses provide discounts on PET building materials & supplies and reduced rates on overland transportation & maritime shipping. Total revenue for fiscal year July 2012 to June 2013 was \$140,219.

Expense

Total expenses for the fiscal year July 2012 to June 2013 totaled \$136,377. Program expense (travel: program, presentation/booth costs, shipping, and reporting materials to tell the story

and educate the public) was \$120,482 or 88%. Fundraising expense and Management & General expense (equipment, supplies, phone, travel: business, and office support: CPA work, payroll processing, etc.) was \$15,895 or 12%.

A sample report from a Distribution partner:

"Brothers,
We are having elections next year in **Malawi**. The PETs we are donating now will enable disabled people with mobility problems to participate in voting for the first time. Pastors from different churches are coming to us to ask assistance for they have disabled school going children in their churches but do not have mobility. They need our hand. With this demand, we really need more PETs next year. Delbert please start now plans of the Malawi PET project.

God bless you all, George Chimpiko, Kuthandiza Osayenda Disability Outreach (KODO)"
October 2013 email report



Board, Officers, and Staff

Jim Wrinkle, President

Freddie Brown, Vice President

Jim Conn, Trustee

Kirby Goering, Trustee

Mel Toellner, Trustee

Larry Hills, Trustee

Ray Truhn, Trustee

Susan Williams, Trustee

David Battles, Trustee

Chuck Sauer, Trustee

Kathy Maynard, Treasurer

Suzanne Pautler, Recording Secretary



Ed McDonald, Executive Director

Ed served on a couple PI Committees and as a Board Trustee before being hired part-time as our Executive Director. Years earlier he assisted one of our Affiliates, which was the first PET production site.

Von Driggs, Director of Operations

Von's background in serving the disabled began in 1994 when he joined Mercy Ships. Serving in a number of African countries he became aware of the needs of the physically disabled. In 2007

Von began serving in an advisory capacity with the PET International Board of Trustees. In 2008 the Board of Trustees asked him to work with PET in a full time capacity.



Advisory Council: **Steve Baima**, retired PET International Volunteer Executive Director, **Steve Perry**, retired businessman in the UK; **Walt Hays**, retired minister; **Mel West**, retired minister and co-founder of PET; **Barbara Chase**, former Executive Secretary to PET International; and **Mark Richard**, Director of Operations at Hope Haven International Ministries.

The report by GK&C PC CPA for our fiscal year is available upon request.